

GROUP AT A GLANCE

Group highlights

Revenue

£579.9m

Growth

+12%

2012	£579.9m
2011	£518.4m
2010	£459.1m
2009	£455.9m
2008	£398.0m
2007	£354.6m
2006	£337.3m
2005	£299.1m
2004	£292.6m
2003	£267.3m

Adjusted profit before taxation

£120.5m

Growth

+15%

2012	£120.5m
2011	£104.6m
2010	£86.2m
2009	£79.1m
2008	£73.2m
2007	£66.1m
2006	£59.6m
2005	£50.4m
2004	£50.3m
2003	£46.5m

Return on sales

20.8%

2012	20.8%
2011	20.2%
2010	18.8%
2009	17.3%
2008	18.4%
2007	18.6%
2006	17.7%
2005	16.7%
2004	17.2%
2003	17.4%

Dividend paid and proposed

9.74p

Growth

+7%

2012	£36.7m
2011	£34.3m
2010	£32.0m
2009	£29.7m
2008	£28.2m
2007	£26.8m
2006	£25.3m
2005	£24.0m
2004	£22.8m
2003	£21.3m

Continuing operations	2012	2011	Change
Revenue	£579.9m	£518.4m	+12%
Adjusted Profit before Taxation ¹	£120.5m	£104.6m	+15%
Statutory Profit before Taxation	£112.0m	£98.3m	+14%
Adjusted Earnings per Share ²	24.46p	20.49p	+19%
Statutory Earnings per Share	23.01p	19.23p	+20%
Total Dividend per Share ³	9.74p	9.10p	+7%
Return on Sales ⁴	20.8%	20.2%	
Return on Total Invested Capital ⁵	16.8%	15.5%	
Return on Capital Employed ⁵	74.7%	71.9%	

Pro-forma information:

- Adjusted to remove the amortisation of acquired intangible assets, acquisition transaction costs, movement on contingent consideration and profit on disposal of operations of £8.5m (2011: £6.3m). See note 1 to the Accounts.
- Adjusted to remove the amortisation of acquired intangible assets, acquisition transaction costs, movement on contingent consideration, profit on disposal of operations and the associated tax. See note 2 to the Accounts.
- Total dividend paid and proposed per share.
- Return on Sales is defined as adjusted¹ profit before taxation from continuing operations expressed as a percentage of revenue from continuing operations.
- Organic growth rates, Return on Total Invested Capital and Return on Capital Employed are non-GAAP performance measures used by management in measuring the returns achieved from the Group's asset base. See note 3 to the Accounts.

Sector overview

Health and Analysis

44% of revenue

Revenue **£254m**

Profit¹ **£58m**

Infrastructure Sensors

35% of revenue

Revenue **£204m**

Profit¹ **£39m**

Industrial Safety

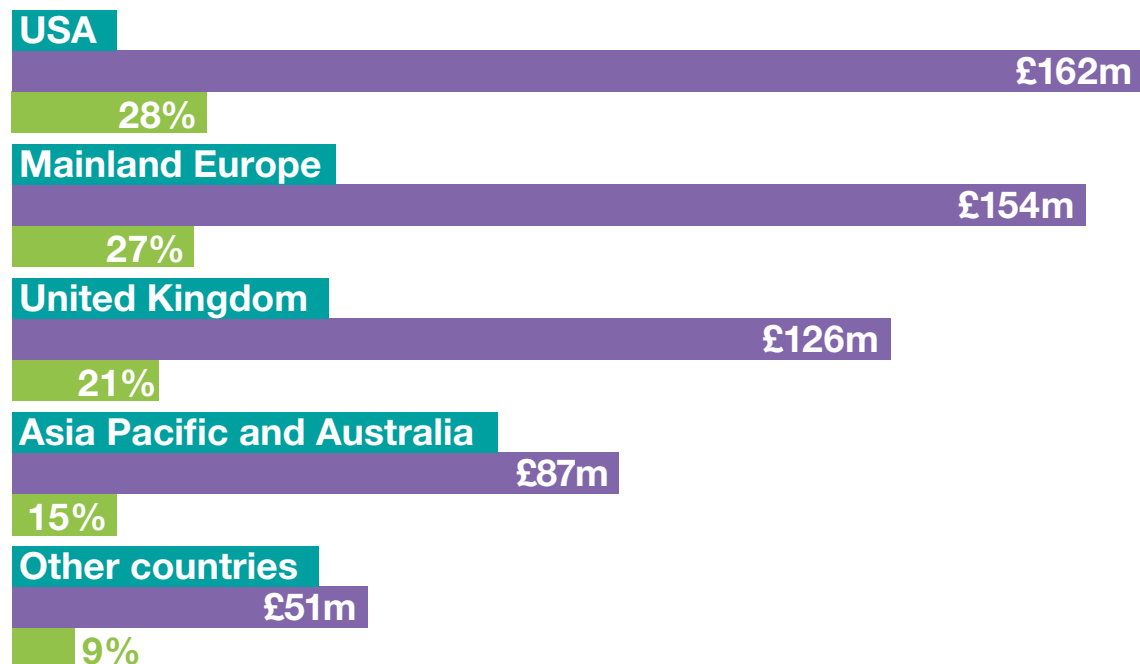
21% of revenue

Revenue **£122m**

Profit¹ **£29m**

Global overview

Revenue by destination



¹ See note 1 to the Accounts.